



17 March 2023

Tēnā koe

On 19 January 2023, you emailed the Ministry of Social Development (the Ministry) requesting, under the Official Information Act 1982 the following information:

*Under the Official Information Act 1982, I wish to request all information regarding the total amount spent on consultants—per consultancy firm—for each of the last six years.*

- *Please note that the annual reviews do not provide the total amount spent on consultants, per consultancy firm.*
- *I ask that the information be supplied in the following Excel/Sheets format:*

<b>Consultancy firm</b>	<b>Amount year one</b>	<b>Amount year two</b>	<b>Amount year three</b>	<b>Amount year four</b>	<b>Amount year five</b>	<b>Amount year six</b>
...	...	...	...	...	...	...
...	...	...	...	...	...	...

On 17 February 2023, the Ministry emailed you to advise that more time was required to respond to your request for information. The reasons for the extension was that consultations necessary to make a decision on your request were such that a proper response could not reasonably be made within the original time limit and that your request is for a large quantity of official information or necessitates a search through a large quantity of information and meeting the original time limit would unreasonably interfere with the operations of the Ministry.

Following is a table of the total amount the Ministry spent on consultants for the last six financial years which, for the Ministry, start from 1 July and end on 30 June. The information in the table has been extracted from the responses

provided in the Annual Review for the last six financial years. This information is reliant on costs being correctly coded as a consultant into our financial management system. As such, we have removed Gateway review activities (\$150,000) by The Treasury which was reported in the 2016/17 Annual Review. We have also removed Vanguard New Zealand Ltd from 2019/20 and 2020/21 as these costs (\$306,236) were fully recovered and no actual costs were incurred by the Ministry, and two contractors miscoded as a consultants.

Please note that for Accenture Ltd, in the year 2021/22, due to data source constraints, figures include both consultancy and contractor spending by the Ministry. In 2021/22 Accenture provided expertise on work related to the implementation of the first release of an Oracle Cloud based Financial Management Information System. Accenture also provided specialist advice on MSD's Te Pae Tawhiti programme. Apart from this, the figures provided are for consultancy fees only, as requested by you.

Consultancy firm	2016/17 (\$)	2017/18 (\$)	2018/19 (\$)	2019/20 (\$)	2020/21 (\$)	2021/22 (\$)
Accenture NZ Ltd			132,250	823,772	75,666	16,254,660
Aitch Ltd	96,600					
Akqa Limited						66,681
Allen & Clarke	51,268	70,353	161,654	288,675		
Applied And Professional Ethics			66,792			55,550
Arcblue Consulting (NZ) Ltd						105,439
Ascent Business Consulting	51,398					
Attitude Pictures Limited			52,500			
Auckland Uniservices Ltd						31,726
Behavioural Insights (NZ) Ltd	89,208				175,000	
Beyond Recruitment		100,980		232,474		
Brava Ltd	382,095	112,290				
Burleigh Evatt	67,500					
C&M Associates Ltd	64,188		57,240			
Ceb	51,723					
Centre For Disability Studies Ltd	54,311					
Chapman Tripp	98,555					
Cognition Education Ltd	121,169					
Colliers International	52,544					

Consultancy firm	2016/17 (\$)	2017/18 (\$)	2018/19 (\$)	2019/20 (\$)	2020/21 (\$)	2021/22 (\$)
Colmar Brunton Research			9,696			
CreateNZsl Ltd			55,055			
Cybercx NZ Ltd						218,449
Datacom Systems Ltd					146,954	
Davanti Consulting Ltd						1,018,032 <sup>1</sup>
Davies Howard Group Ltd	154,600					
Deloitte	1,389,549	34,845	79,258	499,309	747,916	827,990
Eight Wire Limited	355,260					
Eleven	91,750	209,070				
Emerge Aotearoa Ltd					96,667	
Ernst & Young	996,067		201,697	83,992		66,224
Eugene Ryder				61,250		
Fernhill Solutions Ltd				195,000		
Fingo					106,075	
Finite Group NZ Ltd		274,300	89,916			
Fitzgerald & Associates	50,000					
Flare Design	61,228					
Full Circle Consulting Ltd				102,167		
Grant Thornton			20,200			
H2R Consulting		67,686			9,696	
Harmonic Analytics Ltd						124,102
Hudson Global Resources (NZ) Ltd		31,660		7,457		15,135
Info By Design Ltd			6,000		36,514	82,174
Inside Executive Recruitment				206,349		
Inspire Group						96,637
Integrity Consulting Services Ltd	60,729					
Intergrated Guru	176,773					
Ipsos Ltd			63,704			
IqaNZ Ltd	150,172		16,726			
Itnewcom NZ Ltd	189,770					

<sup>1</sup> This cost relates to Davanti Consulting Ltd providing services to Te Kāhui Kāhu (Social Services Accreditation) to implement a Resource Directory Application system.

<b>Consultancy firm</b>	<b>2016/17 (\$)</b>	<b>2017/18 (\$)</b>	<b>2018/19 (\$)</b>	<b>2019/20 (\$)</b>	<b>2020/21 (\$)</b>	<b>2021/22 (\$)</b>
Jacksonstone & Partners Ltd						5,979
Kahanui Ventures Ltd	393,125					
Keith Mcleod Consulting						88,320
KPMG	1,976,725	422,217	471,211	419,771	78,780	160,580
Lateral Security		64,044				
Left Field Solutions		44,510				
Liardet Advisory Ltd			109,021			
Link Consulting Group Ltd	70,560		164,370			
Litmus Limited						24,442
Madison Recruitment Ltd (Auckland)		17,442				
Malatest International Consulting and Advisory Services Ltd			646,005	158,103		
Manpower Services (NZ) Ltd		542,570				
Martin Jenkins & Associates Limited	384,561		19,650		103,418	
Martin Mcknight Ltd	52,650					
Maven Consulting Ltd						104,688
Mclaren Associates Ltd		59,758				
Middleware NZ Limited						180,068
Mohamed Shalaby					88,621	
Motu Economic & Public Policy Research			90,000			
Msh Consulting Ltd	175,347		149,436			
Munroe Consulting				197,172		
Niche Recruitment Ltd		72,524				
Nicholson Consulting	7,200					
Organisational Foresight		61,555				
Place Recruitment Ltd						49,513

Consultancy firm	2016/17 (\$)	2017/18 (\$)	2018/19 (\$)	2019/20 (\$)	2020/21 (\$)	2021/22 (\$)
Price Waterhouse Coopers	362,398	1,312,454	347,441	4,361,663	198,832	5,617,002 <sup>2</sup>
Professor Tim Dare				80,172	90,852	
Project Plus Ltd				107,500		
Purdon & Associates						210,800
Qrious Ltd			11,200			
Quantum Security Services Ltd						10,720
Randstad Limited						57,562
Rebecca Webb					60,000	
Recruit It Group Ltd						53,458
Robert Walters NZ Ltd		353,034		106,816	15,493	68,475
S Wyatt Consultants Ltd		35,400				
SAP NZ Ltd	61,559	42,111				
Sapere Research Group Ltd	68,608					
SAS Institute (NZ) Ltd	1,896	135,436	11,025			
Sean Rahui	31,945					
Senate Communications Ltd		132,569				
Solnet Solutions			105,330			
Sweeney Vesty Limited						381,264
Talent International (NZ) Ltd					675,732	
Taylor Fry Pty Limited	2,674,591					
Te Amokura Consultants Ltd						46,300
Te Runanga O Ngati Whatua			65,443			
TeNZing Ltd	302,881					
TeNZing Professional Services						100,197
The Knowledge Warehouse Ltd			32,625			
The Property Group Limited		193,492				
Translytics Ltd						151,200

<sup>2</sup> \$5,486,207 of the costs related to Business Improvement Specialists for the Te Pae Tawhiti programme.

Consultancy firm	2016/17 (\$)	2017/18 (\$)	2018/19 (\$)	2019/20 (\$)	2020/21 (\$)	2021/22 (\$)
Tregaskis Brown Ltd			25,088		48,225	
Twentytwo Independent Property Advisers			170,680	29,894		
Well Good Digital Ltd					52,859	13,950
Worklife Group Ltd					43,230	
ZX Security Ltd						12,265
<b>Total</b>	<b>11,420,503</b>	<b>4,390,300</b>	<b>3,431,213</b>	<b>7,961,536</b>	<b>2,850,530</b>	<b>26,299,582</b>

The principles and purposes of the Official Information Act 1982 under which you made your request are:

- to create greater openness and transparency about the plans, work and activities of the Government,
- to increase the ability of the public to participate in the making and administration of our laws and policies and
- to lead to greater accountability in the conduct of public affairs.

This Ministry fully supports those principles and purposes. The Ministry therefore intends to make the information contained in this letter and any attached documents available to the wider public. The Ministry will do this by publishing this letter on the Ministry's website. Your personal details will be deleted, and the Ministry will not publish any information that would identify you as the person who requested the information.

If you wish to discuss this response with us, please feel free to contact [OIA\\_Requests@msd.govt.NZ](mailto:OIA_Requests@msd.govt.NZ).

If you are not satisfied with this response about Ministry spending on consultants, you have the right to seek an investigation and review by the Ombudsman. Information about how to make a complaint is available at [www.ombudsman.parliament.NZ](http://www.ombudsman.parliament.NZ) or 0800 802 602.

Ngā mihi nui



Brad Young  
**Group General Manager Finance/CFO**